



INFORMA
Una compañía Cesce

Dashboard

Index

1.	Dashboard.....	3
1.1.	Outstanding Today.....	3
1.2.	Credit dashboard.....	5
1.3.	Financial Dashboard	6
1.4.	Evolution dashboard.....	6

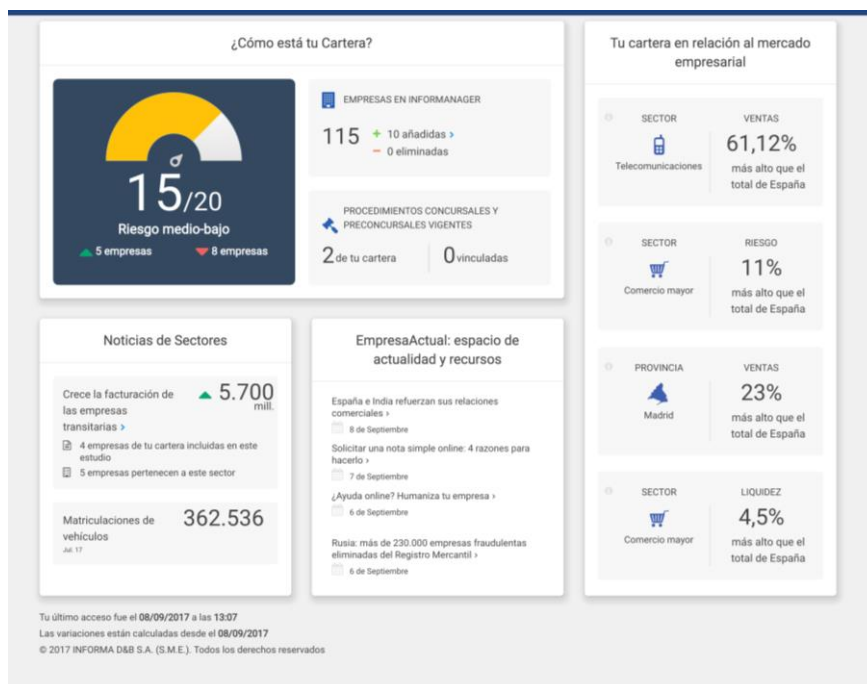
1. Dashboard

Thanks to the Dashboard you would have a complete overview of the situation of your portfolio and the outstanding debt of your company.

- ✓ The most outstanding KPIs for your business in a single screen.
- ✓ Control how the debt is distributed depending on geographic areas and size of the companies.
- ✓ See the customers with higher debt risk.
- ✓ Monitor the evolution of Your Portfolio.

1.1. Outstanding Today

The Outstanding Today screen is the welcome page for Informanager users. The Outstanding Today screen would be displayed the first time in a day that a user accesses Informanager; it is designed in four different sections that show the main variations of the day.



Which is the situation of my portfolio?

- Average Risk: It is the average Ratings value of the companies in the Portfolio.
- Number of companies in the portfolio. The number of companies that have been registered in the portfolio or deregistered from it is also included.
- Number of companies with a Rating increase or decrease since the last login of the user.

- Number of companies currently under insolvency proceedings or debt restructuring procedures.
- Number of related companies: It is also specified the number of companies in your portfolio that participate or are participated by a company in an insolvency proceeding, debt restructuring procedure or extra-judicial agreement.

Which is the situation of my portfolio in comparison with the business market?

The average values of your portfolio (per activity or area) with a high deviation percentage with respect to the Spanish business market. Useful to discover those regions or sectors of your portfolio with worst indicators and higher risk.

Sectors news

DBK's sectorial news section shows the latest sectorial studies that may be of interest for the user as they relate to companies included in those sectors within Your Portfolio.

As well, some monthly or quarterly macroeconomic variables are included on the Spanish economy current situation.

Section Empresa Actual: Resources and topical issues site

Latest news on Empresa Actual, Informa D&B's resources and topical issues site.

Dashboard

A series of dashboards for the different user profiles; besides, each user could create its own customised dashboard.

- **Credit Dashboard**
- **Financial Dashboard**
- **Evolution Dashboard**

Dashboards modification

The user could customise Dashboards to adapt how they are displayed, adding and removing widgets. Those are user customisations, that is to say, only that user would see the changes.

Bookmark

All Dashboards would have an icon that would allow the user to decide which one is shown on the first place. This favourite dashboard would be shown first in the premier manager menu. It would be automatically moved upwards when you bookmark it.

Portfolios

In the upper dashboard section a combo-box would be included with the portfolio's list to which the user has access. The user could display the dashboard for any of the chosen portfolios. By default All would be ticked.

Dashboards filtering

Within the customisation options the user may include several filters. Available through a drop down with its available filters and clients' fields. Only variables with a maximum of 10 values would be shown.

1.2. Credit dashboard

The analytic approach of this management report is oriented to Marketing and Sales professionals and should point out the conflict areas of your portfolio as also business opportunities and an improvement in the main clients' indicators.

Within the Credit Dashboard there would be some widgets:

1. Geographical representation
2. Debt
3. Credit limit
4. Top 10 companies with Higher non-payment risk
5. Rating Distribution
6. Sectorial Representation
7. Structure: Net worth distribution, sales distribution, employees distribution, age distribution, net worth evolution, sales evolution, employees evolution, evolution by age
8. Top 10 companies with greater sales increases
9. Top 10 companies with greater sales reductions
10. Top 10 companies with greater results growth
11. Top 10 companies with greater results reductions
12. Net Worth
13. Sales
14. Size (employees)
15. Age

1.3. Financial Dashboard

The analytic approach of this management report is oriented to Finance and Credit Management professionals and should allow the identification of portfolio risk exposures as also incremental business opportunities through key client indicators.

Widgets included in the Financial Dashboard

1. Geographical debt representation
2. Portfolio distribution by Rating
3. Top 10 companies with greater exposition
4. Portfolio distribution by Ageing
5. Credit limit.
6. Net Worth
7. Sales
8. Results
9. Indebtedness
10. Quick Ratio
11. Soundness Ratio
12. Debt ratio
13. Profitability Ratios

1.4. Evolution dashboard

This dashboard is only available for customers with an Informanager Expert

It represents values of all the portfolio or of any of the portfolios at any specific moment. Average values or total added values and associated to the portfolios that each user had at any moment.

When the user creates a portfolio this Evolution Dashboard would be displayed. If the user removes the portfolio, as a consequence, all data associated to that portfolio would also be removed.

The following widgets are included:

Widget: Average Informa's Rating

Widget: Average Liquidity Score

Widget: Total number of companies.

Widget: Financial Situation variation

Widget: Debt Evolution

Widget: Credit appraisal evolution

Widget: Incidences evolution.

Customised dashboard

Apart from the mentioned Dashboards, the user could create Customised Dashboards with the widgets he/she is more interested in from the financial and credit available ones. There is no limit in the number of customised dashboards. Dashboard's evolution widgets could not be included in customised dashboards. 4 Alerts widgets would also be added.

Besides, if the user has uploaded Payment Analysis, the user could include two customised tables:

- **Customised widget: Debt by Informa's Rating**
- **Customised widget: Debt by incidences**

The user could establish if the Dashboard is to be shared and, thus, it would be shown to all the users of the contract (but it could be just be modified by himself/herself).

While the Credit Dashboard, Financial Dashboard and Evolution Dashboard could not be removed, Customised Dashboards could be removed by the users that created them.



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